

MD ANALYSIS

CA 3 December Analysis

GAT Constitutional Area 3 Leader: Open

July 2020 to December 2021 (6 months) Results

CA 3	2018-2019	2019-2020	2020-2021	2021-2022
New Clubs	53	59	184	67
Charter Members	1642	1548	4715	2079
New Members	3992	4402	8515	4912
Drops	10571	9810	7942	11639
Net Growth	-4427	-3224	5991	-3718

December (Only Results)

CA 3	Dec-19	Dec-20	Dec-21
New Clubs	16	80	18
Charter Members	322	1997	466
New Members	553	2658	844
Drops	4309	3376	5052
Net Growth	-3344	1422	-3631

Statement for 2nd Quarter Results(previous 3 years)

CA 3	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
New Clubs	39	148	39
Charter Members	915	3697	1115
New Members	2100	6007	2854
Drops	6494	5098	7289
Net Growth	-3228	4902	-2869

MD Wise Analysis

MD	GMT Area	CA 3	2018-2019	2019-2020	2020-2021	2021-2022
NA	Undistricted	New Clubs	0	0	11	0
		Charter Members	1	0	309	0
		New Members	10	10	46	2
		Drops	11	53	5	14
		Net Growth	3	-43	405	-10
R	Dominican Republic	New Clubs	1	0	0	0
		Charter Members	38	0	0	0
		New Members	115	0	0	0
		Drops	265	0	0	0
		Net Growth	-96	0	0	0
B	Mexico	New Clubs	10	15	26	11
		Charter Members	265	308	515	288
		New Members	510	570	814	550
		Drops	1687	1385	1305	1556
		Net Growth	-822	-373	103	-598
D	Various	New Clubs	9	0	0	0
		Charter Members	244	0	0	0
		New Members	356	0	0	0
		Drops	818	0	0	0
		Net Growth	-191	0	0	0
63	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	15	0	0	0
		Drops	37	0	0	0
		Net Growth	-22	0	0	0
Total		New Clubs	20	15	37	11
		Charter Members	548	308	824	288
		New Members	1006	580	860	552
		Drops	2818	1438	1310	1570
		Net Growth	-1128	-416	508	-608

December (Only) Results

MD	GMT Area	CA 3	Dec-19	Dec-20	Dec-21
NA	Undistricted	New Clubs	0	1	0
		Charter Members	0	35	0
		New Members	5	16	0
		Drops	21	2	0
		Net Growth	-16	49	0
B	Mexico	New Clubs	10	8	6
		Charter Members	161	174	135
		New Members	38	275	53
		Drops	752	672	839
		Net Growth	-517	-202	-643
Total		New Clubs	10	9	6
		Charter Members	161	209	135
		New Members	43	291	53
		Drops	773	674	839
		Net Growth	-533	-153	-643

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
NA	Undistricted	New Clubs	0	11	0
		Charter Members	0	298	0
		New Members	10	30	0
		Drops	37	4	5
		Net Growth	-27	325	-5
B	Mexico	New Clubs	13	16	8
		Charter Members	241	330	191
		New Members	211	493	231
		Drops	1047	915	984
		Net Growth	-540	-53	-525
Total		New Clubs	13	27	8
		Charter Members	241	628	191
		New Members	221	523	231
		Drops	1084	919	989
		Net Growth	-567	272	-530

MD Wise Analysis

MD	GMT Area	CA 3	2018-2019	2019-2020	2020-2021	2021-2022
R	Dominican Republic	New Clubs	0	2	22	8
		Charter Members	0	53	380	255
		New Members	0	121	357	260
		Drops	0	382	295	494
		Net Growth	0	-199	457	36
F	Colombia	New Clubs	3	0	0	0
		Charter Members	83	0	0	0
		New Members	85	0	0	0
		Drops	593	0	0	0
		Net Growth	-411	0	0	0
G	Ecuador	New Clubs	1	0	0	0
		Charter Members	49	0	0	0
		New Members	145	0	0	0
		Drops	264	0	0	0
		Net Growth	-55	0	0	0
D	Various	New Clubs	0	7	23	3
		Charter Members	0	228	722	123
		New Members	0	446	1033	517
		Drops	0	702	702	948
		Net Growth	0	10	1089	-276
E	Peru Venezuela	New Clubs	2	4	8	11
		Charter Members	89	128	198	269
		New Members	364	462	460	292
		Drops	578	302	275	426
		Net Growth	-109	316	412	152
Total		New Clubs	6	13	53	22
		Charter Members	221	409	1300	647
		New Members	594	1029	1850	1069
		Drops	1435	1386	1272	1868
		Net Growth	-575	127	1958	-88

December (Only) Results

MD	GMT Area	CA 3	Dec-19	Dec-20	Dec-21
R	Dominican Republic	New Clubs	0	11	1
		Charter Members	6	217	36
		New Members	42	156	101
		Drops	265	150	264
		Net Growth	-216	230	-120
D	Various	New Clubs	2	9	3
		Charter Members	45	280	88
		New Members	57	297	91
		Drops	347	346	499
		Net Growth	-243	244	-312
E	Peru Venezuela	New Clubs	0	3	3
		Charter Members	0	86	65
		New Members	44	58	20
		Drops	18	28	121
		Net Growth	28	119	-34
Total		New Clubs	2	23	7
		Charter Members	51	583	189
		New Members	143	511	212
		Drops	630	524	884
		Net Growth	-431	593	-466

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
R	Dominican Republic	New Clubs	0	21	3
		Charter Members	7	350	102
		New Members	90	294	176
		Drops	322	228	348
		Net Growth	-223	427	-61
D	Various	New Clubs	5	20	3
		Charter Members	138	624	93
		New Members	193	657	238
		Drops	504	482	699
		Net Growth	-166	819	-355
E	Peru Venezuela	New Clubs	4	7	5
		Charter Members	120	169	110
		New Members	238	311	150
		Drops	57	87	155
		Net Growth	304	404	110
Total		New Clubs	9	48	11
		Charter Members	265	1143	305
		New Members	521	1262	564
		Drops	883	797	1202
		Net Growth	-85	1650	-306

MD Wise Analysis

MD	GMT Area	CA 3	2018-2019	2019-2020	2020-2021	2021-2022
F	Colombia	New Clubs	0	0	8	0
		Charter Members	0	2	182	4
		New Members	0	106	333	149
		Drops	0	308	251	466
		Net Growth	0	-176	311	-242
H	Peru	New Clubs	0	10	0	0
		Charter Members	0	258	0	0
		New Members	0	457	0	0
		Drops	0	813	0	0
		Net Growth	0	-46	0	0
G	Ecuador	New Clubs	0	0	8	2
		Charter Members	0	12	296	72
		New Members	0	160	221	106
		Drops	0	298	166	423
		Net Growth	0	-119	371	-164
T	Chile	New Clubs	0	0	3	2
		Charter Members	0	0	67	58
		New Members	0	0	345	246
		Drops	0	0	190	252
		Net Growth	0	0	246	80
LA	Brazil	New Clubs	3	0	0	0
		Charter Members	134	0	0	0
		New Members	233	0	0	0
		Drops	876	0	0	0
		Net Growth	-463	0	0	0
LB	Brazil	New Clubs	1	0	0	0
		Charter Members	31	0	0	0
		New Members	192	0	0	0
		Drops	480	0	0	0
		Net Growth	-227	0	0	0
Total		New Clubs	4	10	19	4
		Charter Members	165	272	545	134
		New Members	425	723	899	501
		Drops	1356	1419	607	1141
		Net Growth	-690	-341	928	-326

December (Only) Results

MD	GMT Area	CA 3	Dec-19	Dec-20	Dec-21
F	Colombia	New Clubs	0	5	0
		Charter Members	1	114	1
		New Members	11	123	50
		Drops	180	132	262
		Net Growth	-164	110	-201
H	Peru	New Clubs	0	0	0
		Charter Members	6	0	0
		New Members	52	0	0
		Drops	420	0	0
		Net Growth	-357	0	0
G	Ecuador	New Clubs	0	3	1
		Charter Members	0	131	27
		New Members	29	108	18
		Drops	190	73	127
		Net Growth	-161	174	-80
T	Chile	New Clubs	0	0	0
		Charter Members	0	0	5
		New Members	0	115	51
		Drops	0	48	78
		Net Growth	0	69	-21
Total		New Clubs	0	8	1
		Charter Members	7	245	33
		New Members	92	346	119
		Drops	790	253	467
		Net Growth	-682	353	-302

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
F	Colombia	New Clubs	0	7	0
		Charter Members	1	160	1
		New Members	49	260	93
		Drops	230	194	321
		Net Growth	-174	235	-177
H	Peru	New Clubs	2	0	0
		Charter Members	57	0	0
		New Members	158	0	0
		Drops	564	0	0
		Net Growth	-321	0	0
G	Ecuador	New Clubs	0	8	1
		Charter Members	2	295	33
		New Members	89	142	63
		Drops	230	97	265
		Net Growth	-137	351	-113
T	Chile	New Clubs	0	1	1
		Charter Members	0	25	31
		New Members	0	229	128
		Drops	0	108	131
		Net Growth	0	151	46
Total		New Clubs	2	16	2
		Charter Members	60	480	65
		New Members	296	631	284
		Drops	1024	399	717
		Net Growth	-632	737	-244

MD Wise Analysis

MD	GMT Area	CA 3	2018-2019	2019-2020	2020-2021	2021-2022
H	Peru	New Clubs	0	0	21	6
		Charter Members	0	0	586	223
		New Members	0	0	1010	554
		Drops	0	0	783	987
		Net Growth	0	0	922	-135
O	Argentina	New Clubs	0	1	4	3
		Charter Members	0	23	131	88
		New Members	0	171	594	165
		Drops	0	700	442	556
		Net Growth	0	-465	310	-236
T	Chile	New Clubs	0	2	0	0
		Charter Members	0	38	0	0
		New Members	0	107	0	0
		Drops	0	296	0	0
		Net Growth	0	-141	0	0
LC	Brazil	New Clubs	2	0	0	0
		Charter Members	52	0	0	0
		New Members	405	0	0	0
		Drops	1197	0	0	0
		Net Growth	-673	0	0	0
LD	Brazil	New Clubs	3	0	0	0
		Charter Members	97	0	0	0
		New Members	544	0	0	0
		Drops	1117	0	0	0
		Net Growth	-434	0	0	0
Total		New Clubs	5	3	25	9
		Charter Members	149	61	717	311
		New Members	949	278	1604	719
		Drops	2314	996	1225	1543
		Net Growth	-1107	-606	1232	-371

December (Only) Results

MD	GMT Area	CA 3	Dec-19	Dec-20	Dec-21
H	Peru	New Clubs	0	12	1
		Charter Members	0	308	33
		New Members	0	307	116
		Drops	0	483	490
		Net Growth	0	143	-336
O	Argentina	New Clubs	0	2	1
		Charter Members	0	54	25
		New Members	50	332	34
		Drops	318	152	171
		Net Growth	-263	241	-68
T	Chile	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	25	0	0
		Drops	140	0	0
		Net Growth	-113	0	0
Total		New Clubs	0	14	2
		Charter Members	0	362	58
		New Members	75	639	150
		Drops	458	635	661
		Net Growth	-376	384	-404

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
H	Peru	New Clubs	0	15	2
		Charter Members	0	375	85
		New Members	0	567	258
		Drops	0	602	683
		Net Growth	0	360	-298
O	Argentina	New Clubs	1	2	1
		Charter Members	21	74	40
		New Members	111	510	111
		Drops	471	278	306
		Net Growth	-321	319	-108
T	Chile	New Clubs	2	0	0
		Charter Members	38	0	0
		New Members	46	0	0
		Drops	203	0	0
		Net Growth	-114	0	0
Total		New Clubs	3	17	3
		Charter Members	59	449	125
		New Members	157	1077	369
		Drops	674	880	989
		Net Growth	-435	679	-406

MD Wise Analysis

MD	GMT Area	CA 3	2018-2019	2019-2020	2020-2021	2021-2022
J	Uruguay	New Clubs	0	1	2	3
		Charter Members	0	33	37	71
		New Members	0	85	215	130
		Drops	0	246	208	321
		Net Growth	0	-109	59	-102
H	Peru	New Clubs	9	0	0	0
		Charter Members	250	0	0	0
		New Members	333	0	0	0
		Drops	851	0	0	0
		Net Growth	-216	0	0	0
S	Bolivia	New Clubs	1	2	13	2
		Charter Members	99	38	309	72
		New Members	88	47	375	138
		Drops	234	289	247	546
		Net Growth	-27	-168	460	-311
M	Paraguay	New Clubs	2	4	15	6
		Charter Members	59	121	407	162
		New Members	148	188	424	232
		Drops	382	470	370	678
		Net Growth	-147	-149	512	-254
Total		New Clubs	12	7	30	11
		Charter Members	408	192	753	305
		New Members	569	320	1014	500
		Drops	1467	1005	825	1545
		Net Growth	-390	-426	1031	-667

December (Only) Results

MD	GMT Area	CA 3	Dec-19	Dec-20	Dec-21
J	Uruguay	New Clubs	0	2	1
		Charter Members	2	30	26
		New Members	12	115	15
		Drops	57	85	95
		Net Growth	-43	62	-53
S	Bolivia	New Clubs	0	6	0
		Charter Members	0	151	1
		New Members	9	126	29
		Drops	218	151	338
		Net Growth	-208	135	-302
M	Paraguay	New Clubs	1	7	1
		Charter Members	25	132	20
		New Members	19	85	37
		Drops	295	172	343
		Net Growth	-251	61	-282
Total		New Clubs	1	15	2
		Charter Members	27	313	47
		New Members	40	326	81
		Drops	570	408	776
		Net Growth	-502	258	-637

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
J	Uruguay	New Clubs	0	2	3
		Charter Members	9	36	69
		New Members	51	184	69
		Drops	126	151	181
		Net Growth	-63	79	-30
S	Bolivia	New Clubs	1	11	0
		Charter Members	5	254	19
		New Members	18	290	89
		Drops	235	208	385
		Net Growth	-205	351	-258
M	Paraguay	New Clubs	4	13	5
		Charter Members	105	311	127
		New Members	67	331	127
		Drops	340	286	491
		Net Growth	-161	390	-217
Total		New Clubs	5	26	8
		Charter Members	119	601	215
		New Members	136	805	285
		Drops	701	645	1057
		Net Growth	-429	820	-505

MD Wise Analysis

MD	GMT Area	CA 3	2018-2019	2019-2020	2020-2021	2021-2022
J	Uruguay	New Clubs	2	0	0	0
		Charter Members	51	0	0	0
		New Members	121	0	0	0
		Drops	180	0	0	0
		Net Growth	-5	0	0	0
O	Argentina	New Clubs	2	0	0	0
		Charter Members	57	0	0	0
		New Members	169	0	0	0
		Drops	809	0	0	0
		Net Growth	-563	0	0	0
T	Chile	New Clubs	2	0	0	0
		Charter Members	43	0	0	0
		New Members	159	0	0	0
		Drops	192	0	0	0
		Net Growth	31	0	0	0
LA	Brazil	New Clubs	0	1	6	0
		Charter Members	0	44	170	50
		New Members	0	256	605	267
		Drops	0	759	560	1018
		Net Growth	0	-428	246	-592
LB	Brazil	New Clubs	0	1	0	0
		Charter Members	0	23	0	0
		New Members	0	188	0	0
		Drops	0	504	0	0
		Net Growth	0	-267	0	0
Total		New Clubs	6	2	6	0
		Charter Members	151	67	170	50
		New Members	449	444	605	267
		Drops	1181	1263	560	1018
		Net Growth	-537	-695	246	-592

December (Only) Results

MD	GMT Area	CA 3	Dec-19	Dec-20	Dec-21
LA	Brazil	New Clubs	0	4	0
		Charter Members	0	98	0
		New Members	34	108	38
		Drops	311	216	430
		Net Growth	-276	-7	-391
LB	Brazil	New Clubs	1	0	0
		Charter Members	22	0	0
		New Members	15	0	0
		Drops	157	0	0
		Net Growth	-119	0	0
Total		New Clubs	1	4	0
		Charter Members	22	98	0
		New Members	49	108	38
		Drops	468	216	430
		Net Growth	-395	-7	-391

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
LA	Brazil	New Clubs	0	5	0
		Charter Members	1	139	1
		New Members	133	518	170
		Drops	503	316	616
		Net Growth	-361	345	-424
LB	Brazil	New Clubs	1	0	0
		Charter Members	22	0	0
		New Members	90	0	0
		Drops	350	0	0
		Net Growth	-221	0	0
Total		New Clubs	1	5	0
		Charter Members	23	139	1
		New Members	223	518	170
		Drops	853	316	616
		Net Growth	-582	345	-424

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021	2021-2022
LC	Brazil	New Clubs	4	8	2
		Charter Members	108	228	73
		New Members	451	781	534
		Drops	1024	856	1105
		Net Growth	-372	211	-419
Total		New Clubs	4	8	2
		Charter Members	108	228	73
		New Members	451	781	534
		Drops	1024	856	1105
		Net Growth	-372	211	-419

December (Only) Results

MD	GMT Area	CA 3	Dec-19	Dec-20	Dec-21
LC	Brazil	New Clubs	2	3	0
		Charter Members	51	85	2
		New Members	59	195	54
		Drops	277	285	437
		Net Growth	-160	14	-375
Total		New Clubs	2	3	0
		Charter Members	51	85	2
		New Members	59	195	54
		Drops	277	285	437
		Net Growth	-160	14	-375

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
LC	Brazil	New Clubs	4	5	2
		Charter Members	101	143	54
		New Members	234	483	373
		Drops	590	462	690
		Net Growth	-214	201	-224
Total		New Clubs	4	5	2
		Charter Members	101	143	54
		New Members	234	483	373
		Drops	590	462	690
		Net Growth	-214	201	-224

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021	2021-2022
LD	Brazil	New Clubs	5	2	4
		Charter Members	131	61	147
		New Members	570	549	518
		Drops	1251	877	1364
		Net Growth	-477	-210	-586
Total		New Clubs	5	2	4
		Charter Members	131	61	147
		New Members	570	549	518
		Drops	1251	877	1364
		Net Growth	-477	-210	-586

December (Only) Results

MD	GMT Area	CA 3	Dec-19	Dec-20	Dec-21
LD	Brazil	New Clubs	0	2	0
		Charter Members	3	47	1
		New Members	52	155	96
		Drops	332	243	434
		Net Growth	-254	-29	-334
Total		New Clubs	0	2	0
		Charter Members	3	47	1
		New Members	52	155	96
		Drops	332	243	434
		Net Growth	-254	-29	-334

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
LD	Brazil	New Clubs	2	2	4
		Charter Members	47	52	132
		New Members	308	435	377
		Drops	668	466	739
		Net Growth	-272	59	-193
Total		New Clubs	2	2	4
		Charter Members	47	52	132
		New Members	308	435	377
		Drops	668	466	739
		Net Growth	-272	59	-193

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021	2021-2022
63	Various	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	7	17	10
		Drops	28	23	21
		Net Growth	-18	-4	-11
Total		New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	7	17	10
		Drops	28	23	21
		Net Growth	-18	-4	-11

December (Only) Results

MD	GMT Area	CA 3	Dec-19	Dec-20	Dec-21
63	Various	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	7	4
		Drops	11	1	7
		Net Growth	-11	6	-3
Total		New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	7	4
		Drops	11	1	7
		Net Growth	-11	6	-3

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
63	Various	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	4	13	9
		Drops	17	4	11
		Net Growth	-12	10	-2
Total		New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	4	13	9
		Drops	17	4	11
		Net Growth	-12	10	-2

MD Wise Analysis

MD	GMT Area	CA 3	2020-2021	2021-2022
LB	Brazil	New Clubs	4	4
		Charter Members	117	124
		New Members	336	242
		Drops	387	464
		Net Growth	91	-50
Total		New Clubs	4	4
		Charter Members	117	124
		New Members	336	242
		Drops	387	464
		Net Growth	91	-50

December (Only) Results

MD	GMT Area	CA 3	Dec-20	Dec-21
LB	Brazil	New Clubs	2	0
		Charter Members	55	1
		New Members	80	37
		Drops	137	117
		Net Growth	3	-76
Total		New Clubs	2	0
		Charter Members	55	1
		New Members	80	37
		Drops	137	117
		Net Growth	3	-76

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2020-2021 2nd Qtr	2021-2022 2nd Qtr
LB	Brazil	New Clubs Charter Members New Members Drops Net Growth	2 62 260 210 129	1 27 192 279 -35
Total		New Clubs Charter Members New Members Drops Net Growth	2 62 260 210 129	1 27 192 279 -35

